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AdviserNETgain announces new modelling tool

Asgard Wealth Solutions today announced that it will partner with IRESS Market Technology to deliver a new integrated modelling tool for AdviserNETgain - Asgard's award winning* integrated financial planning and practice management technology.

Specifically, the partnership integrates the Xplan modelling package XTOOLS and XTOOLS+ with AdviserNETgain's existing capabilities in client, portfolio, SoA production, and workflow management.

Ed Ho, Asgard's Head of Practice Solutions said "For advisers to deliver quality advice and run profitable, efficient businesses they need the right technology. We deliver that by partnering and integrating with the right specialist solutions to help us provide the best integrated business solution for Australian advisers.

"After extensive and broad-ranging market analysis we found that IRESS, via Xplan offered the best modelling tool for AdviserNETgain, making it easier for advisers to develop planning strategies for their clients."

Mr Ho also said "Our existing in-house modelling solution Assirt Desktop, which has been in place for over a decade, will be replaced progressively from the end of February to those that currently subscribe to Assirt Desktop or AdviserNETgain, along with new subscribers to AdviserNETgain."

AdviserNETgain, launched in November 2006, is a 'total business solution' that combines relationship management, advice, workflow, and portfolio management tools into one system. Designed from a client and advice perspective it delivers an integrated business solution that manages information across the complete advice process from prospecting through to client reviews - saving time and increasing business efficiency. More than 150 businesses representing over 700 users have already introduced the technology into their businesses.

*AdviserNETgain was ranked number one in the 2006 Investment Trends 'hybrid' category.

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